

8th February 2021

GXS Partners and Future Materials Group announce the establishment of a joint New Materials Centre of Excellence.

Hong Kong SAR/Cambridge UK: A China based Centre of Excellence has been established by [GXS Partners](#) and [Future Materials Group](#) (FMG) to support companies in the new materials and advanced manufacturing industries with innovative consulting and advisory services in the Greater China market. The partnership combines GXS Partners' extensive management consulting experience and Greater China insight with FMG's deep technical knowledge and commercial market experience. The Centre will provide a variety of services, including market research and competitive analysis; technology assessment; growth strategies; buy- and sell-side M&A strategies and transformation.

GXS Partners and FMG have a long-standing partnership in developing solutions for companies in the new materials and advanced manufacturing sectors. Establishing the Centre of Excellence consolidates and strengthens this collaboration and leverages their joint capabilities. The Centre will benefit from the combined experience and expertise of these two leading firms, providing customers with new insights and clarity in the rapidly changing and highly competitive new materials and advanced manufacturing markets.

Russell Pell, Managing Partner at GXS Partners: "I'm very excited about this announcement. We have worked together with FMG for some time now, and this really allows us to formalise and leverage our combined strengths in the China market, for the benefit of our clients."

David Schofield, Managing Director of FMG, comments: "We recognise the importance of the China market. I'm delighted we can take our complimentary relationship with GXS Partners to the next stage."

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PRESS RELEASE



About GXS Partners

GXS Partners, headquartered in Hong Kong SAR, is an independent strategic consulting firm specialising in devising effective interventions for competitive advantage in Asia Pacific. GXS Partners combines in-depth understanding of Greater China and the Asia Pacific region with global experience. GXS Partners is trusted by business owners, directors and senior leaders to define the right strategic priorities and transformative solutions to have them realised. www.gxspartners.com

About FMG

Cambridge-headquartered FMG is an independent growth and M&A advisory firm with focus on the advanced materials and manufacturing industry. FMG is a team of senior industry professionals adding value through deep industry experience and connections. The company helps businesses at all stages of their development realise their growth ambitions and maximise value. www.futurematerialsgroup.com

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